

# **Investment, a Contribution to a Closer China-Africa Community of Common Destiny**

**——China-Africa Development Fund Investment Cooperation in Africa**

**以投资为纽带助力中非命运共同体——中非发展基金对非投资合作介绍**

**China-Africa Development Fund**

**Dar es Salaam, Nov 28th ,2018**

**中非发展基金**

**2018年11月28日，达累斯萨拉姆**

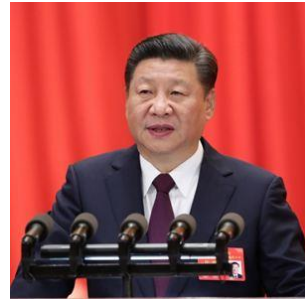
# Contents

- 01 Investment is a major component and effective means of constructing China-Africa community of common destiny  
投资合作是中非命运共同体的重要内容和有效手段**
- 02 Key role of CADFund in China-Africa investment cooperation  
中非发展基金在中非合作进程中发挥桥梁和纽带作用**
- 03 China-Africa Investment cooperation prospects  
中非投资合作展望**
- 04 Cooperation Plans  
下一步合作思路**

# 01 Investment is a major component and effective means of constructing China-Africa community of common destiny

- During his state visit to Tanzania in 2013, President Xi Jinping made a point that China and Africa were always a community of common destiny. Now, building an even closer China-Africa community has become the goal and cornerstone of China-Africa cooperation in the new era, and an indispensable part of constructing a community of common destiny for all mankind.
- 2013年，习近平主席访问坦桑尼亚时明确指出，中国和非洲从来都是命运共同体。如今，构建更加紧密的中非命运共同体，已成为新时代中国对非合作的目标与基石，也成为构建人类命运共同体进程中不可或缺的组成部分

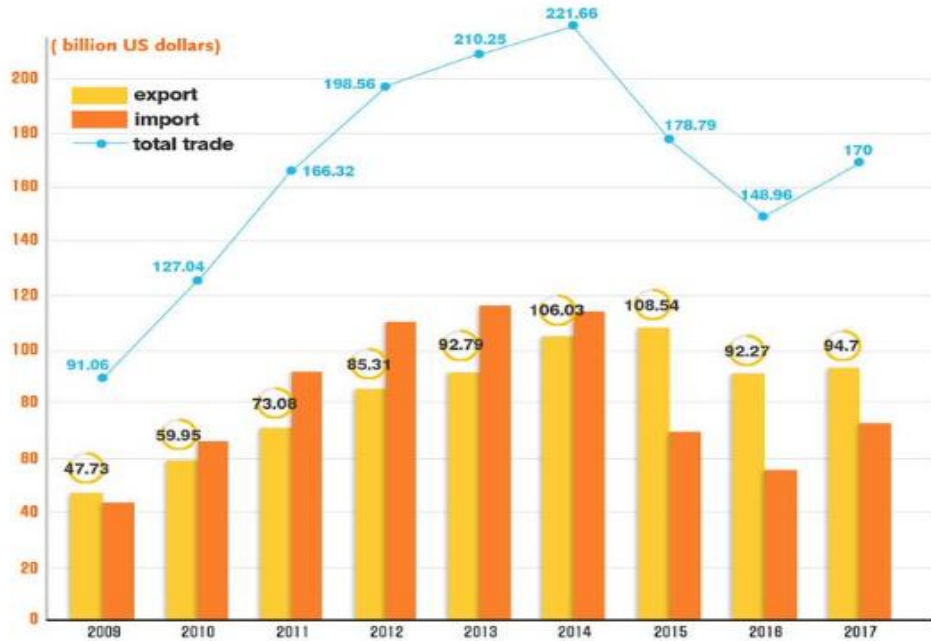
“Following a path of peaceful development and working to build a community with a shared future for mankind...”



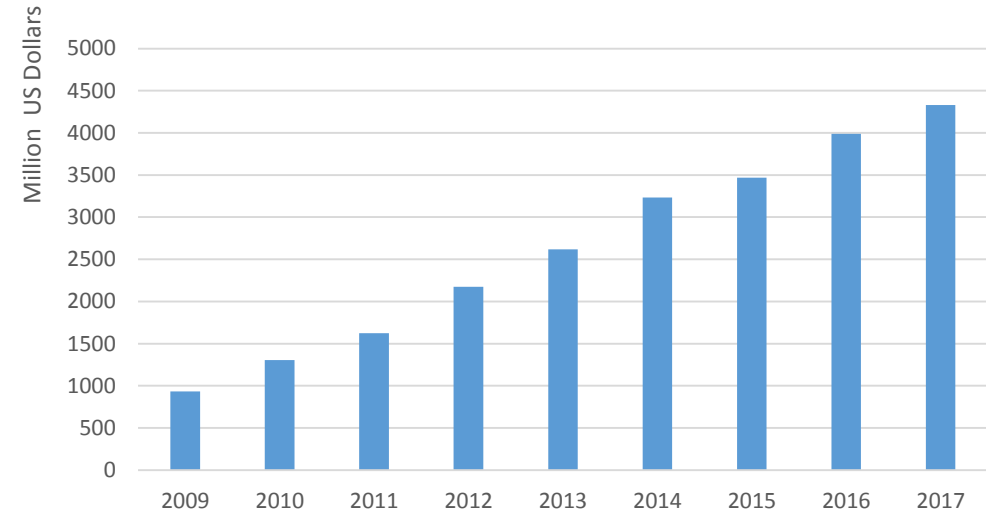
—Speech by H.E. Xi Jinping on the 19th National Congress of the Communist Party of China



## China-Africa investment cooperation is promising 中非合作势不可挡



China FDI to Africa (2009-2017)



- Trade: Since 2009, China has been the largest trading partner for 9 years continuously. Trade between China and Africa reached US\$170billion in 2017
- 贸易：自2009年起，中国连续九年成为非洲最大贸易伙伴，2017年中非贸易1700亿美元

- Investment stock from China in Africa amounted to US\$40 billion in 2017 with 15 times growth in 10 years.
- 投资：2017年对非直接投资存量突破400亿美元，十年间增长了15倍

The structure of China-Africa cooperation is undergoing significant changes:

- Commodity trade →
- Contracting projects →

Capacity cooperation and processing trade

Investment and operation in middle- and high-end industries (infrastructure, SEZ...)



## Investment is significant for the independent and sustainable development of Africa 投资是提升非洲可持续能力的重要途径

### Advantages of Africa development:

Demographic resources

人口资源



Natural resources

自然资源



### Attracting foreign capital investments

in growth potential enterprises /projects

**promoting:**

local employment/ 当地就业

Exports/ 出口

Tax revenue/ 税收

Industrial upgrading/ 产业升级



### Africa Development is hindered by:

lack of capital and technology  
资金和技术支持

Underdeveloped market and infrastructure

基础设施薄弱，市场狭窄

unsuitable policies  
政策不配套



# 01 Investment is a major component and effective means of constructing China-Africa community of common destiny

## Chinese experience motivates Africa development 中国经验助力非洲发展

### The reference significance of

### China rapid development experience in the past 40 years:

- ❑ Scientific development Value/科学的发展理念
- ❑ Market economic system in line with national conditions  
符合国情的市场经济体制
- ❑ Government investment & Attracting foreign investment  
政府投资和吸引外资双轮驱动



### Achievements:

- ❑ Middle stage of industrialization  
已进入工业化中期
- ❑ Large number of competitive industries  
大量竞争力较强的优势产业
- ❑ Equipped level is at the middle of global industrial chain  
装备水平处在全球产业链的中端
- ❑ Strong adaptability  
适应性较强

---

### **Without increasing local financial burden, investing in Africa could:**

- ❑ Support Africa's industrialization with China's capital, technology, equipment, and management expertise
- ❑ Promote Africa industrial capacity



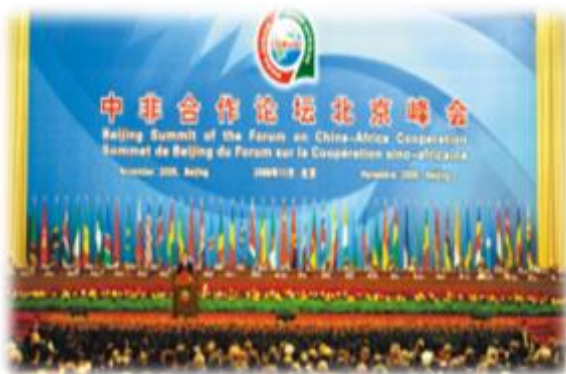
# Contents

- 01 Investment is a major component and effective means of constructing China-Africa community of common destiny  
投资合作是中非命运共同体的重要内容和有效手段**
- 02 Key role of CADFund in China-Africa investment cooperation  
中非发展基金在中非合作进程中发挥桥梁和纽带作用**
- 03 China-Africa Investment cooperation prospects  
中非投资合作展望**
- 04 Cooperation Plans  
下一步合作思路**



## Overview of China-Africa Development Fund 中非发展基金概况

- CADFund is one of the “Eight Measures” for China-Africa practical cooperation announced by the Chinese government on the Beijing Summit of the Forum on China-Africa Cooperation ( FOCAC )  
设立中非发展基金是中国政府在2006年中非合作论坛北京峰会上宣布的对非务实合作8项举措之一
- China’s first equity fund with a focus on investment in Africa with a total capital of 10 billion USD  
中国第一支由政府发起设立的专注对非投资的股权投资基金，总规模100亿美元
- The purpose is to encourage and support Chinese enterprises to invest in Africa  
设立的目的是鼓励和支持中国企业对非投资



Announced  
on Nov. 4, 2006  
2006年11月4日宣布设立



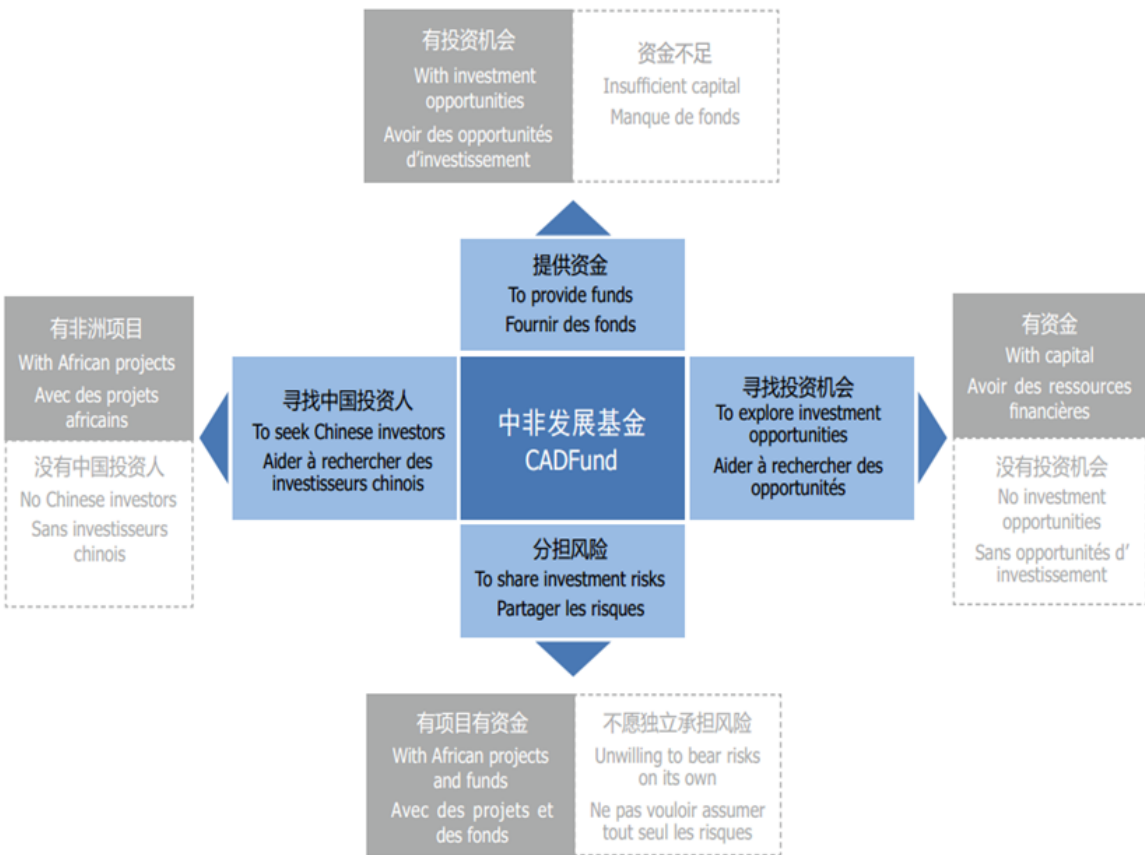
Inaugurated  
on June 26, 2007  
2007年6月26日开业



Capital increased  
on Dec. 4, 2015  
2015年12月4日增资



## Investment principles and vehicles 投资原则和业务模式



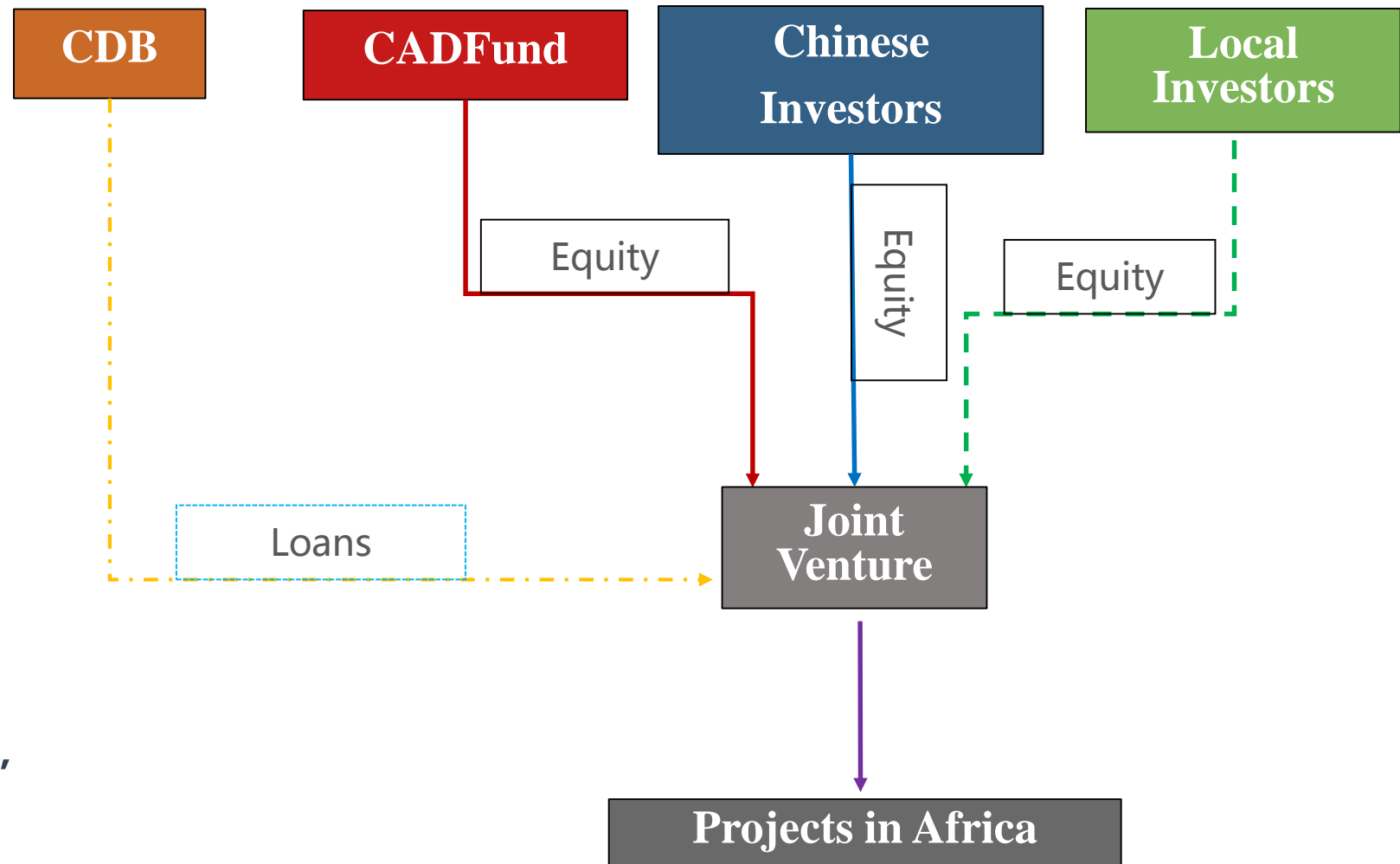
## Investment vehicles 投资工具

- 1 Equity investment 股权投资
- 2 Quasi-equity investment 准股权投资
- 3 Fund investment 基金投资
- 4 Investment management & consulting services 投资管理及咨询服务
- 5 Other business to support Africa 经批准的其他服务

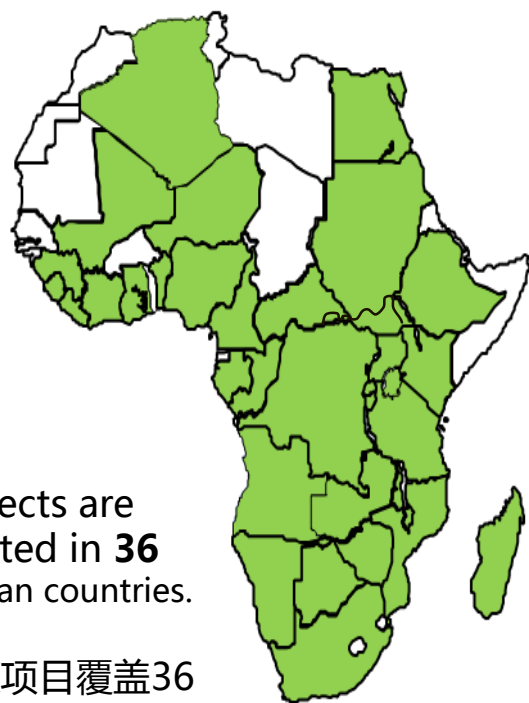
## Investment + loan” approach 投资+贷款

Together with parenting company China Development Bank (CDB), CADFund could provide comprehensive financial services for Chinese enterprises to “go global” with a “Investment + loan” approach.

协同股东国家开发银行，“投资+贷款”双轮驱动，为企业提供综合金融支持



## Footprint in Africa 投资成效



- CADFund is operated by China Development Bank with a total capital of **US\$10 billion**.

中非发展基金由国家开发银行承办，规模已达**100亿美元**。

- For 11 years since its inception, the fund has made investment commitment to **92** projects in **36** countries with total investment of **US\$4.6 billion**, promoting investment of **US\$23 billion** from Chinese companies.

**投资情况**：运营11年来，已累计对36个非洲国家92个项目决策投资超过46亿美元，可带动中国企业对非投资超230亿美元。

- The fund focuses on **Infrastructure, capacity cooperation, Agriculture** and **Livelihood, Energy** and **Mineral Development**.

**四大板块**：基础设施、产能合作、农业民生、资源开发。

- After implementation, the fund's projects could help Africa increase export of **US\$5.8 billion**, tax revenue of **US\$1 billion** and benefit **8,700,000** local people.

**社会责任**：基金所投资的项目可增加非洲当地出口约58亿美元、税收约10亿美元，直接惠及870万当地民众。

## Infrastructure 基础设施

CADFund plays a significant role in the infrastructure connectivity of Africa by investing in power station, port and airlines, so as to help Africa break bottlenecks in Industrialization.

参与非洲亟需发展的电力、港口、航空等领域投资，推动互联互通，破解工业化发展瓶颈。



□ **Sunon-Ansogli Power Station in Ghana:** with installed capacity of 560MW, the station generates 20% of the country's electricity and helps alleviating the shortage of power.

□ **加纳燃气电站项目：**总装机容量560MW，可为加纳提供约20%电力供应，有效缓解当地电力紧张。



□ **TICT Port in Nigeria:** with capacity of 473,000 TEU per year, the port effectively improves local infrastructure and eases the strains on cross-border transportation.

□ **尼日利亚TICT港口项目：**年吞吐量47.3万标箱，可有效缓解当地进出口运输瓶颈。



□ **Africa World Airlines(AWA) in Ghana:** with occupancy rate of 70%, the AWA airlines efficaciously strengthen connectivity of countries in West Africa. AWA is also an IATA member.

□ **加纳AWA航空项目：**获国际运行安全审计认证，上座率70%以上，有效促进西非区域互联互通。



## Capacity Cooperation 产能合作

CADFund aims to support Africa's industrialization and promote China Africa industrial capacity cooperation, turning "Made in China" into "Made Jointly by China and Africa".

以投资助力中非产能合作和非洲工业化，变“中国制造”为“中非联合制造”。



■ **Hisense Home Appliances Industrial Park in South Africa:** with capacity of 560,000 televisions and 450,000 refrigerators, the project effectively enhances local manufacturing technology and production capacity. It also provides 2000 jobs for local people.

■ **南非海信家电项目：**年产能冰箱54万台、电视39万台，可带动当地2000人就业，有效提升当地制造业水平。



■ **Mamba Cement Factory in South Africa:** the project is the first power plant powered by waste heat of cement in South Africa. It has an annual capacity of 1,100,000t cement.

■ **南非曼巴水泥项目：**年产110万吨水泥，是南非首个水泥余热发电项目。

## Agriculture & Livelihood 农业民生

CADFund leverages advantages of Chinese companies, contributing to poverty alleviation, job creation and improving people's livelihood in Africa.

发挥中国企业技术优势，促进当地减贫、就业及民生改善。



▣ **Cotton Plantation and Processing Project in Malawi, Mozambique and Zambia:** the project is operated in an “company + farm household” approach and benefits more than 200,000 farm households in the three countries.

▣ **中非棉业项目：**以“公司+农户”方式运作，带动马拉维、莫桑比克、赞比亚三国20万农户就业和增收。



▣ **Pharmaceutical Factory in Mali :** the project has an annual capacity of 40 million bottles of infusion and 30 million bottles of medicinal syrup and has become the most modernized pharmaceutical factory in west Africa.

▣ **马里制药厂项目：**年产4000万瓶输液和3000万瓶药用糖浆，西非地区现代化程度最高的药厂。



## Resource Development 资源开发

providing Job positions,  
promoting industrial process,  
improving the capacity of foreign  
exchange, upgrading local  
infrastructure

提供就业岗位，推动工业化进程，提升出口创汇能力，改善当地基础设施建设



❑ **Husab Uranium ore in Namibia:** The exploration of Namibia Husab Uranium ore represents the largest Namibian project, which has promoted the industrialization of the Namibia and is predicted to create about 1,600 jobs each year. And it gets credit from Namibian President.

❑ **纳米比亚湖山铀矿项目：**投产后每年可提供1600个就业岗位，推动纳米比亚成为世界第二大天然铀生产国和出口国。



❑ **Huayou Cobalt project in DRC:** Has become a major local taxpayer, and the affiliated agricultural projects has been listed by the Food and Agriculture Organization of the United Nations ( FAO ) as a modern agricultural demonstration park.

❑ **华友刚果金铜矿项目：**成为当地纳税大户，投资的配套农业项目被联合国粮农组织列为现代农业示范园。

# Contents

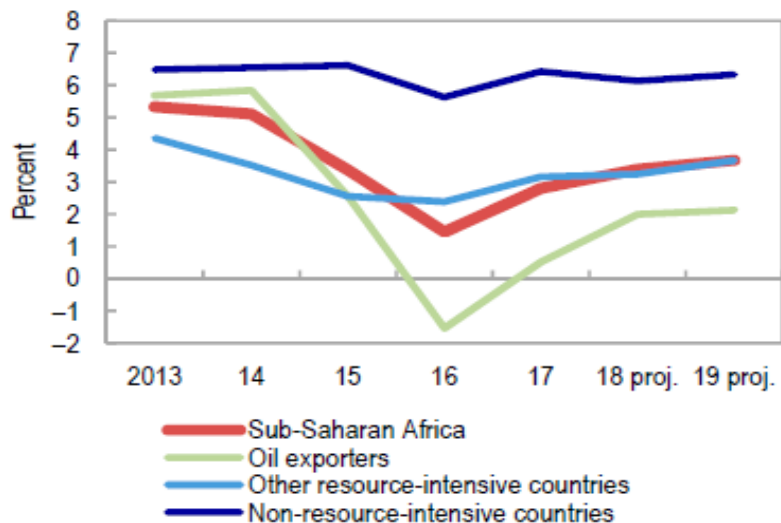
- 01 Investment is a major component and effective means of constructing China-Africa community of common destiny  
投资合作是中非命运共同体的重要内容和有效手段
- 02 Key role of CADFund in China-Africa investment cooperation  
中非发展基金在中非合作进程中发挥桥梁和纽带作用
- 03 China-Africa Investment cooperation prospects  
中非投资合作展望
- 04 Cooperation Plans  
下一步合作思路



## 1. The prospects of China-Africa Cooperation

### 中非合作前景

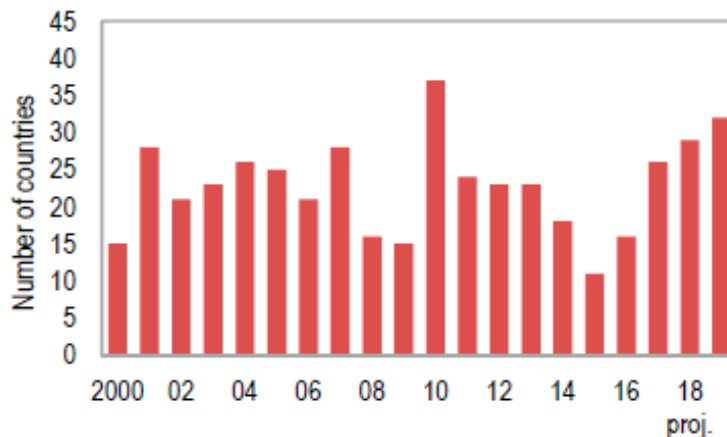
Sub-Saharan Africa: Real GDP Growth, 2013-19



Source: IMF, World Economic Outlook database.

- The GDP growth is expected to rise from 2.8% in 2017 to 3.4% in 2018.
- GDP：撒哈拉以南非洲地区2018年GDP增速将从去年的2.8%升至3.4%

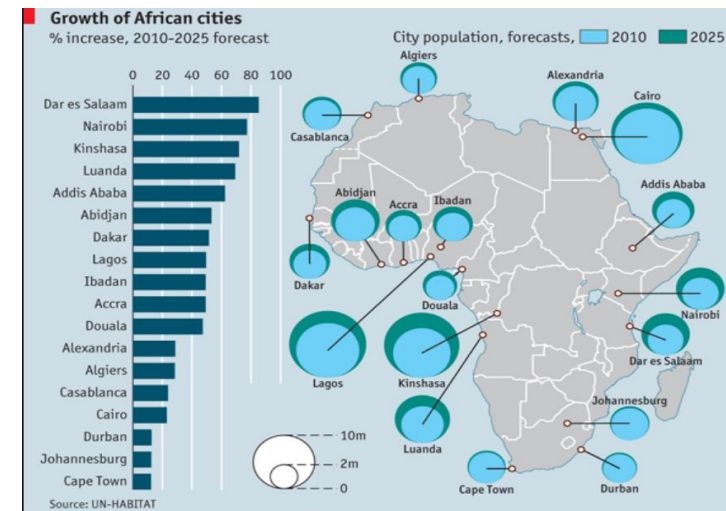
Sub-Saharan Africa: Number of Countries with Increasing Real GDP Growth, 2000-19



Source: IMF, World Economic Outlook database.

Note: Increasing growth refers to an improvement from the previous year.

- 25 out of 45 countries are expected to see growth accelerate in 2018, which is the highest number since 2010
- 45个国家中将有29个实现增长加速，创下2010年以来最好局面



- According to the latest McKinsey report, Africa will become the fastest-growing region in the world, with 24 million people entering the city every year for the next 30 years
- 麦肯锡最新报告指出，非洲将成为全球城市化最快的地区，未来30年每年有2400万人进入城市

African development and China-Africa cooperation remains promising with investment cooperation facing huge opportunities.

非洲发展和中非合作整体向好，中非投资合作面临着巨大的发展空间

## 2. Challenges of China-Africa investment cooperation

### 中非投资合作面临的挑战

#### 中方投资者 Chinese investor

- ❑ Policy support for African Investment and financial services need to be improved  
对非投资政策支持、金融服务有待完善
- ❑ Unfamiliar with international rules, lack of understanding of African countries' legal systems and local customs  
对国际规则不熟悉，对非洲法律制度、文化理念缺乏了解

Chinese enterprises shall enhance their capacity of international operation, improve risk management of overseas projects

中国企业应进一步提升国际化运作能力，增强海外投资风险管控能力

#### 非洲市场 Africa Market

- ❑ The soft and hard environment for investment cooperation needs to be improved  
投资合作的软硬环境亟待改善
- ❑ The inconsistency of local investment policy  
投资项目普遍面临当地政策不连续
- ❑ Exchange risk and market risk  
汇率风险、市场风险

African government are expected build friendly investment environment, build up corresponding policy and maintain the consistency of policy.

希望非洲政府在投资环境、外资政策方面进一步改善，持续支持外来投资，保持政策的延续性

# Contents

- 01 Investment is a major component and effective means of constructing China-Africa community of common destiny  
投资合作是中非命运共同体的重要内容和有效手段**
- 02 Key role of CADFund in China-Africa investment cooperation  
中非发展基金在中非合作进程中发挥桥梁和纽带作用**
- 03 China-Africa Investment cooperation prospects  
中非投资合作展望**
- 04 Cooperation Plans  
下一步合作思路**

Focusing on industrial capacity cooperation , supporting investments in infrastructure sector and improvement of people's livelihood

聚焦产能合作以及与之相关的基础设施和民生领域 , 进一步加强对非投资合作

- The fund will intensify early-stage development of infrastructure projects, including roads, railways, regional airlines, ports and power stations.  
加大基础设施领域前期项目开发力度 , 包括公路、铁路、区域航空、港口以及电力等。
- Leveraging the role as main platform for Chinese investment in Africa, CADFund will promote Chinese capacities to invest in Africa in clusters.  
发挥平台作用 , 推动中国优势产能集群式、全产业链配套走向非洲。
- The fund will support Chinese agricultural enterprises to develop intensive processing projects, elevating the value of local agro-products.  
与中国农业企业合作 , 支持非洲农业开发向深加工产业链延伸 , 提升当地农产品价值。
- Focusing on priorities of African countries, the fund will explore new investment in healthcare, education and people's livelihood.  
结合非洲各国政策 , 探索非洲医疗卫生、教育培训及民生项目投资。



Financing cooperation , Intelligent consulting , Commercial vitalization

在提供做好“融资”的同时，进一步提升强化“融智、融商”服务水平

- CADFund, together with CDB Group, will leverage capitals from private sector to support African projects.

协同国家开发银行，带动更多社会资本，共同为非洲项目提供投融资支持

- Making full use of its advantages in planning, CADFund will help align new FOCAC measures with visions of African countries.

发挥“规划先行”优势，将论坛新举措与中国企业的优势、与非洲战略规划对接

- The fund will further cooperate with international institutions and mobilize more international capital to invest in Africa.

与国际机构探讨合作，吸引更多国际资本投向非洲



中非发展基金  
CHINA-AFRICA DEVELOPMENT FUND



**Thank you !**

**谢谢 !**

[dongfang@cadfund.com](mailto:dongfang@cadfund.com)

[www.cadfund.com](http://www.cadfund.com)